



R-U-MOR interested in the Truth

A grapevine publication straight from the Human Resources Department of ABX Air, Inc.

April 14, 2005

TO ALL GROUND EMPLOYEES

WHAT EMPLOYEES HAVE ASKED

Is it true that DHL wants ABX employees to unionize?

ANSWER

Nothing could be further from the truth! DHL wants to know that ABX will ship its freight every day, on time, **without service interruptions.**

With unions, work actions such as **strikes and slowdowns** often have disastrous and lasting effects on companies and their customers, and employees and their families. Some companies don't survive work stoppages, customers are lost, and employees often never regain financial losses.

Do you recall the United Parcel strike in 1997? The strike idled 185,000 workers for over a week and cost UPS millions of dollars. UPS lost some of that business for good when customers hedged their bets against future strikes and spread their business among multiple shippers, including ABX.

Our flexibility to work as a team across all departments to meet our customers' needs has been recognized by DHL. This flexibility would not be possible without our union-free work environment. Remaining union-free is an asset for ABX, employees, and DHL.

WHAT EMPLOYEES HAVE ASKED

Will the new sort center need only 75 sort employees?

ANSWER

No sort jobs will be lost. Automation will increase efficiency, but the **FACT** is that **several hundred additional employees** will be needed to process the volume of freight that ABX will be running through the new sort center.

Keep in mind that DHL is building Sort Center F to **accommodate major expansion.** The volume of freight will substantially increase when DHL completes the consolidation of its Cincinnati operations later this year at ILN. As DHL adds more customers, we expect the volume of freight in Wilmington to grow, as we never have seen before.